STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE WASHINGTON STATE DEPARTMENT OF TRANSPORTATION HIGH OCCUPANCY TOLL OPERATIONS ACCOUNT STATE FISCAL YEAR 2017, QUARTER ENDED JUNE 30, 2017

	NOTES	JUL THROUGH SEP	OCT THROUGH DEC	JAN THROUGH MAR	APR THROUGH JUN	YEAR-TO-DATE
REVENUES						
Toll revenue	1	\$ 490,727	\$ 611,158	\$ 736,983	\$ 847,784	\$ 2,686,652
Transponder sales	2	21,383	20,201	19,390	21,299	82,273
Toll vendor contractual damages	3	3,280	3,060	3,191	3,307	12,838
Interest income		3,563	4,978	5,814	13,899	28,255
Miscellaneous	4	843	937	1,024	926	3,730
TOTAL REVENUES		519,796	640,334	766,403	887,215	2,813,748
EXPENDITURES						
Goods and Services						
Toll CSC operations vendor contract	5	73,098	75,197	81,526	83,684	313,505
Toll lane vendor contract	6	-	-	-	-	-
Credit card and bank fees		8,793	8,376	(13)	13,728	30,884
Transponder cost of goods sold	7	15,302	16,304	14,473	14,829	60,909
Washington state patrol	8	27,973	24,941	27,170	50,117	130,201
Other	9	12,489	9,611	13,096	44,423	79,619
Total Goods and Services		137,656	134,429	136,251	206,782	615,117
Personal service contracts	10	26,880	35,101	21,083	20,257	103,320
Salaries and benefits		74,841	76,494	88,317	86 <i>,</i> 432	326,084
Maintenance and preservation	11	6,185	229,494	236,521	(152)	472,048
TOTAL EXPENDITURES		245,562	475,518	482,172	313,319	1,516,570
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES		274,235	164,816	284,232	573,896	1,297,179
OTHER FINANCING USES						
Operating transfers out	12	(1,000)	-	-	-	(1,000)
TOTAL OTHER FINANCING USES		(1,000)		-		(1,000)
NET CHANGE IN FUND BALANCE		273,235	164,816	284,232	573 <i>,</i> 896	1,296,179
FUND BALANCE - BEGINNING		3,091,951	3,365,186	3,530,002	3,814,233	3,091,951
FUND BALANCE - ENDING		\$3,365,186	\$3,530,002	\$3,814,233	\$4,388,130	\$ 4,388,130

The notes to the financial statements are an integral part of this statement.

NOTES TO THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE WASHINGTON STATE DEPARTMENT OF TRANSPORTATION HIGH OCCUPANCY TOLL OPERATIONS ACCOUNT STATE FISCAL YEAR 2017, QUARTER ENDED JUNE 30, 2017

Detailed Notes

- 1. **Toll Revenue** Revenue earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a *Good To Go!* transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.
- 2. **Transponder Sales** Sales of transponder devices to potential and existing *Good To Go!* electronic toll account customers.
- 3. Toll Vendor Contractual Damages Charges to ETCC for not meeting Key Performance Indicators (KPIs).
- 4. **Miscellaneous Revenue** This can include revenue for administrative and statement fees, NSF check fees, cash over, and prior period recoveries.
- 5. Toll CSC Operations Vendor Contract Payment for monthly CSC operations costs.
- 6. Toll Lane Vendor Contract The cost of capturing traffic activity in tolled lanes.
- 7. **Transponder Cost of Goods Sold** Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
- 8. **The Washington State Patrol** Support for the enforcement of the laws governing the use of the HOT Lanes by issuing citations to HOT Lane violators.
- 9. Other Goods and Services Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, etc.
- 10. **Personal Service Contracts** Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
- 11. **Maintenance and Preservation** Cost of maintenance and preservation activities on the HOT Lanes. Maintenance totaled \$1,046 and Preservation totaled \$471,002.
- 12. Operating transfers out Amount of transfer resulting from the Moore V HCA settlement. See 2ESHB 2376 section 708.